

WINTER FUEL SPECS



Winter Fuel Specs do not come into force until the middle of November and it is likely that end users will have plenty of stock of summer grade fuel well into the winter season and through the first frosts. Waxing of summer grade fuel - exacerbated by the higher FAME contents - can be inhibited by the use of exocet[®] Anti Wax. This is a practice adopted year-round by many standby generation plants and emergency applications.

USING 'OLD' FUEL

September's fuel delivery issues forced many to seek out long-stored fuel in the back of sheds, garages and barns and in forgotten tanks. Fuel shelf life has decreased markedly since the advent of biofuel addition and the likelihood is that old fuel will contain water and

will have darkened in colour. If the fuel remains in reasonable visual condition, however, the addition of exocet[®] Fuel Reviver and blending with fresh fuel should render the 'old' fuel perfectly usable.

PREMIUM HEATING OIL ADDITIVES FOR COOKERS AND BOILERS

Buying patterns and practices for domestic kerosene have changed noticeably over the past 10 years. Whilst the winter months still see the peak, there has been a flattening of the curve as more people fill up tanks during the spring and summer months to spread both the financial load and

to benefit from often cheaper fuel. This is more reason than ever to promote premium kerosene grades using exocet[®] Cooker and exocet[®] Premium Heating Oil additives, which both serve to protect and preserve fuel in storage, as well as providing combustion advantages.

ECO-SPILL

Hopefully you will have seen literature and/or had a discussion about FAST's environmentally friendly Eco-Spill products. These products, with a multitude of uses, are being supplied via our distributor agreement with Phase III Technology of Arizona. They are primarily used for wet (powder) and dry (liquid) oil and fuel spills. The water-soluble liquid is also used as a multi-purpose cleaner/degreaser and is already being used to clean down tankers (including the cabs) and as a floor cleaner in and around fuel depots and loading areas. The approval of Eco-Spill Liquid as a foreshore clean-up product is ongoing.

RED AND WHITE DIESEL

The limitations on the use of red diesel come into force next April and this has and is being covered well elsewhere, not least by UKIFDA. We are increasingly asked what impact this will have on the need for additives and what impact it will have on our business. Please contact us for a more in depth discussion, but we believe the answers are very straightforward: the same additives will still be required and beneficial and we don't envisage any adverse change to our business. We'll still be here for you!

ROAD HAULAGE

Following a couple of highly successful trials several years ago with exocet® Diesel Supreme and exocet® Diesel Power Restorer, FAST is revisiting road diesel applications as operators become yet more cost-conscious and environmentally aware. Significant benefits can be derived in terms of operability, emissions and fuel economy by the correct use of fuel additives. Look out for our dedicated brochure coming soon.

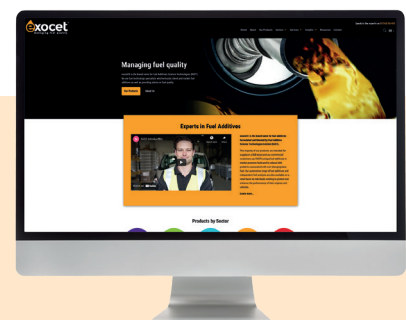


SUSTAINABILITY AND ENVIRONMENTAL RESPONSIBILITY

By now you should have seen our Sustainability & Recycling Newsletter, which addressed our sustainability and recycling practices.

Since the Company's inception, our responsibilities in these respects have been intuitive and are inherent to our business outlook.

Please ask us for more details to our full life cycle usage approach and for a copy of the Newsletter if you have not yet seen it.



RE-VAMPED WEBSITE

Following the rebranding exercise of 2016 - which was the last time our website was updated - during the past few months we have been working to modernise it again. Hopefully you will now find the revamped website easier to navigate, more visually pleasing and find the facility to purchase more of our products online useful.

www.fastexocet.co.uk